## CONTRACT



And:

Greer, Margolis, & Mitchell #1 1010 Wisconsin Ave. Suite 800 Washington, DC 20007

	Contract / Revision	Alt Order #
	803473 /	06259540
Product		•
OBAMA FOR AMERICA		
Contract Dates	Estimate #	
09/25/12 - 10/01/12	1536	
Advertiser_		Original Date / Revision
Obama for America 2012		09/24/12 / 09/24/12
	D.II. O 1 D.III.	0 1 7 1

		U	3/2 <del>4</del> /12	/ 03/24/12
Billing Cycle	Billing Cale		endar	Cash/Trade
EOM/EOC	Broado	ast		Cash
Station	Accour	nt Ex	xecutive	Sales Office
WOIO	Teresa	Teresa Difuria		Telerep-Philade
Special Handl	ing			
Demographic				
Adults 35+	_			
IDB#	Adverti	ser	Code	Product Code
Agency Ref			Advertiser	Ref

							Spots/			Tota	als
*Line	Ch	Start Date En	nd Date	Description	Start/End Time	Days	Length Week	Rate	TypeS	Spots	Amount
D 1	WOIO	09/25/12 10/	/01/12	Action News at 430a	430-5a		:30		NM	0	\$0.00
D 2	WOIO	09/25/12 10/	/01/12	Action News at 5a	5-6a		:30		NM	0	\$0.00
D 3	WOIO	09/25/12 10/	/01/12	Action News at 6a	6-7a		:30		NM	0	\$0.00
D 4	WOIO	09/25/12 10/	/01/12	The Early Show	7-9a		:30		NM	0	\$0.00
D 5	WOIO	09/25/12 10/	/01/12	CBS Evening News	630-7P		:30		NM	0	\$0.00
D 6	WOIO	09/25/12 10/	/01/12	America Now	9-10a		:30		NM	0	\$0.00
D 7	WOIO	09/25/12 10/	/01/12	Let's Make A Deal	10-11a		:30		NM	0	\$0.00
D 8	WOIO	09/25/12 10/	/01/12	Price is Right	11a-12p		:30		NM	0	\$0.00
D 9	WOIO	09/25/12 10/	/01/12	Action News at Noon	12-1230p		:30		NM	0	\$0.00
D 10	WOIO	09/25/12 10/	/01/12	CBS Soaps	1230-2p		:30		NM	0	\$0.00
D 11	WOIO	09/25/12 10/	/01/12	The Talk	2-3p		:30		NM	0	\$0.00
D 12	WOIO	09/25/12 10/	/01/12	Anderson	3-4p		:30		NM	0	\$0.00
D 13	WOIO	09/25/12 10/	/01/12	Action News at 4p	4-5p		:30		NM	0	\$0.00
D 14	WOIO	09/25/12 10/	/01/12	Action News at 5p	5-6p		:30		NM	0	\$0.00
D 15	WOIO	09/25/12 10/	/01/12	Action News at 6p	6-630p		:30		NM	0	\$0.00
D 16	WOIO	09/25/12 10/	/01/12	M-F 7-730p	7-730p		:30		NM	0	\$0.00
D 17	WOIO	09/25/12 10/	/01/12	M-F 730-8p	730-8p		:30		NM	0	\$0.00
D 18	WOIO	09/25/12 10/	/01/12	Action News at 11p	11-1135p		:30		NM	0	\$0.00
D 19	WOIO	09/29/12 09/	/29/12	11p-1205a	11p-1205a		:30		NM	0	\$0.00
D 20	WOIO	09/30/12 09/	/30/12	11p-1205a	11p-1205a		:30		NM	0	\$0.00
D 21	WOIO	09/25/12 10/	/01/12	David Letterman	1135p-1238a		:30		NM	0	\$0.00
D 22	WOIO	09/25/12 10/	/01/12	Craig Ferguson	1235a-138a		:30		NM	0	\$0.00
D 23	WOIO	09/29/12 09/	/29/12	Sat Early Show	9-11a		:30		NM	0	\$0.00
D 24	WOIO	09/29/12 09/	/29/12	SA Action News at 7p	7-8p		:30		NM	0	\$0.00
D 25	WOIO	09/29/12 09/	/29/12	SA Action News at 7p	7-8p		:30		NM	0	\$0.00
D 26	WOIO	09/29/12 09/	/29/12	1205a-105a	1205a-105a		:30		NM	0	\$0.00
D 27	WOIO	09/30/12 09/	/30/12	CBS Sunday Morning	9-1030a		:30		NM	0	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions

Contract Agreement Between: Print Date 09/24/12 Page 2 of 5



	Contract / Revision	Alt Order #
	803473 /	06259540
Contract Dates	Product	Estimate #
09/25/12 - 10/01/12	OBAMA FOR AMERIC	A 1536

Advertiser Original Date / Revision 09/24/12 09/24/12 **Obama for America 2012** 

				Spots/		To	otals
*Line Ch Start Date End Date Descr	iption	Start/End Time	Days Le	ngth Week	Rate Ty	pe Spots	Amount
D 28 WOIO 09/30/12 09/30/12 Face the	ne Nation	1030-11a		:30	N	M 0	\$0.00
D 29 WOIO 09/30/12 09/30/12 SU Act	tion News at 630p	630-7p		:30	٨	M 0	\$0.00
D 30 WOIO 09/30/12 09/30/12 Extra V	Veekend	1205a-1a		:30	٨	M 0	\$0.00
D 31 WOIO 10/01/12 10/01/12 Mon H	our 1	8-9p		:30	٨	M 0	\$0.00
D 32 WOIO 10/01/12 10/01/12 Mon H	our 2	9-10p		:30	٨	M 0	\$0.00
D 33 WOIO 09/25/12 09/25/12 Tue Ho	our 1	8-9P		:30	٨	M 0	\$0.00
D 34 WOIO 09/25/12 09/25/12 Tue Ho	our 2	9-10P		:30	٨	M 0	\$0.00
D 35 WOIO 09/25/12 09/25/12 Tue Ho	our 3	10-11P		:30	N	M 0	\$0.00
D 36 WOIO 09/26/12 09/26/12 Wed H	our 3	10-11p		:30	Ν	M 0	\$0.00
D 37 WOIO 09/27/12 09/27/12 Thur H	our 1	8-9P		:30	N	M 0	\$0.00
D 38 WOIO 09/28/12 09/28/12 Fri Hou	ur 1	8-9p		:30	٨	M 0	\$0.00
D 39 WOIO 09/28/12 09/28/12 Fri Hou	ur 3	10-11p		:30	Ν	M 0	\$0.00
D 40 WOIO 09/29/12 09/29/12 Sat Ho	ur 2	9-10p		:30	٨	M 0	\$0.00
D 41 WOIO 09/29/12 09/29/12 Sat Ho	ur 3	10-11p		:30	۸	M 0	\$0.00
D 42 WOIO 09/30/12 09/30/12 Sun Ho	our 1	7-8p		:30	۸	M 0	\$0.00
D 43 WOIO 09/29/12 09/29/12 NCAA	Football Reg Game 1	330p-7p		:30	۸	M 0	\$0.00
D 44 WOIO 09/30/12 09/30/12 NFL To	oday	12-1p		:30	۸	M 0	\$0.00
D 45 WOIO 09/30/12 09/30/12 Tailgat	e 19	11a-12p		:30	۸	M 0	\$0.00
D 46 WOIO 09/29/12 09/29/12 NCAA	Football Reg Game 1	330p-7p		:30	۸	M 0	\$0.00
D 47 WOIO 09/30/12 09/30/12 AFC G	AME 1	1-415p		:30	۸	M 0	\$0.00
D 48 WOIO 09/30/12 09/30/12 Browns	s Football	Browns		:30	۸	M 0	\$0.00
N 49 WOIO 09/25/12 09/27/12 Action	News at 430a	430-5a		:30	۸	M 5	\$200.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 09/24/12 <u>09/30/12</u> <u>TWT</u>	Spots/Week 5	<u>Rate</u> \$40.00					
	News at 5a Spots/Week 5	5-6a <u>Rate</u> \$150.00		:30	N	M 5	\$750.00
	News at 6a	6-7a		:30	N	M 5	\$750.00
Week: 09/25/12 End Date Weekday: MFWTF	s Spots/Week 5	<u>Rate</u> \$150.00					
N 52 WOIO 09/25/12 10/01/12 The Ea		7-9a		:30		M 5	\$500.00
Start Date End Date Weekdays	•	Rate		.50	1	IIVI 3	ψ300.00
Week: 09/25/12 10/01/12 MTWTF	5	\$100.00					
N 53 WOIO 09/25/12 10/01/12 CBS E		630-7P		:30	N	IM 1	\$4,500.00
Week: 09/25/12 End Date Weekday: MTWTF	Spots/Week	<u>Rate</u> \$4,500.00					
N 54 WOIO 09/25/12 10/01/12 Americ	no Now	9-10a		:30		M 5	\$375.00
Start Date End Date Weekdays		Rate		.30	IN	M 5	φ3/3.00
Week: 09/25/12 10/01/12 MTWTF	5	\$75.00					
N 55 WOIO 09/25/12 10/01/12 Let's M		10-11a		:30	N	M 5	\$6,250.00
Week: Start Date End Date Weekday: 10/01/12 MTWTF	Spots/Week 5	<u>Rate</u> \$1,250.00					
N 56 WOIO 09/25/12 10/01/12 Price is	s Right	11a-12p		:30	N	M 5	\$10,000.00
Start Date End Date Weekdays	s Spots/Week	Rate					
Week: 09/25/12 10/01/12 MTWTF	5	\$2,000.00					
N 57 WOIO 09/25/12 10/01/12 Action	News at Noon	12-1230p		:30	N	M 5	\$12,000.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions

Contract Agreement Between: Print Date 09/24/12 Page 3 of 5



	Contract / Revision	Alt Order #
	803473 /	06259540
Contract Dates	Product	Estimate #
09/25/12 - 10/01/12	OBAMA FOR AMERICA	1536

Advertiser Original Date / Revision 09/24/12 09/24/12 **Obama for America 2012** 

		Spots/		To	tals
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	TypeS	Spots	Amount
Start Date Week: 09/25/12End Date 10/01/12Weekdays MTWTFSpots/Week 5	Rate \$2,400.00				
N 58 WOIO 09/25/12 10/01/12 CBS Soaps	1230-2p	:30	NM	5	\$10,000.00
Start Date Week:End Date 109/25/12Weekdays 10/01/12Weekdays 	<u>Rate</u> \$2,000.00				
N 59 WOIO 09/25/12 10/01/12 The Talk	2-3p	:30	NM	5	\$3,250.00
Start Date Week: 09/25/12End Date 10/01/12Weekdays MTWTFSpots/Week 	Rate \$650.00				
N 60 WOIO 09/25/12 10/01/12 Syndicated Barter	3-4p	:30	NM	5	\$1,000.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/25/12         10/01/12         MTWTF         5	<u>Rate</u> \$200.00				
N 61 WOIO 09/25/12 10/01/12 Action News at 4p	4-5p	:30	NM	5	\$2,500.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 09/25/1210/01/12MTWTF5	<u>Rate</u> \$500.00				
N 62 WOIO 09/25/12 10/01/12 Action News at 5p	5-6p	:30	NM	5	\$7,500.00
Start Date Week: 09/25/12End Date 10/01/12Weekdays MTWTFSpots/Week 5	<u>Rate</u> \$1,500.00				
N 63 WOIO 09/25/12 10/01/12 Action News at 6p	6-630p	:30	NM	5	\$12,500.00
Start Date         End Date         Weekdays         Spots/Week           Week:         09/25/12         10/01/12         MTWTF         5	<u>Rate</u> \$2,500.00				
N 64 WOIO 09/25/12 10/01/12 M-F 7-730p	7-730p	:30	NM	5	\$22,500.00
Week: $09/25/12$ End Date Weekdays Spots/Week 10/01/12 MTWTF 5	<u>Rate</u> \$4,500.00				
N 65 WOIO 09/25/12 10/01/12 M-F 730-8p	730-8p	:30	NM	5	\$25,000.00
Start Date Week: 09/25/12End Date 10/01/12Weekdays MTWTFSpots/Week5	<u>Rate</u> \$5,000.00				
N 66 WOIO 09/25/12 10/01/12 Action News at 11p	11-1135p	:30	NM	5	\$15,000.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/25/12         10/01/12         MTWTF         5	<u>Rate</u> \$3,000.00				
N 67 WOIO 09/29/12 09/29/12 SA Action News at 11p	11p-1205a	:30	NM	1	\$2,500.00
Week: 09/24/12 End Date Weekdays Spots/Week 09/30/121- 1	<u>Rate</u> \$2,500.00				
N 68 WOIO 09/30/12 09/30/12 11p-1205a	11p-1205a	:30	NM	1	\$2,500.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/24/12         09/30/12        1         1	<u>Rate</u> \$2,500.00				
N 69 WOIO 09/25/12 10/01/12 David Letterman	1135p-1238a	:30	NM	5	\$2,500.00
Start Date Week:End Date 109/25/12Weekdays 10/01/12Weekdays MTWTFSpots/Week 5	<u>Rate</u> \$500.00				
N 70 WOIO 09/25/12 10/01/12 Craig Ferguson	1235a-138a	:30	NM	5	\$400.00
Start Date Week: 09/25/12End Date 10/01/12Weekdays MTWTFSpots/Week 	<u>Rate</u> \$80.00				
N 71 WOIO 09/29/12 09/29/12 Sat Early Show	9-11a	:30	NM	2	\$250.00
Start Date Week: 09/24/12End Date 09/30/12Weekdays 2-Spots/Week2	<u>Rate</u> \$125.00				
N 72 WOIO 09/29/12 09/29/12 SA Action News at 7p	7-8p	:30	NM	1	\$175.00
Week: 09/24/12 End Date Weekdays Spots/Week  09/30/121- 1	<u>Rate</u> \$175.00				
N 73 WOIO 09/29/12 09/29/12 SA Action News at 7p	7-8p	:30	NM	2	\$550.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/24/12         09/30/12        2-         2	Rate \$275.00				
			_		

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions

Contract Agreement Between: Print Date 09/24/12 Page 4 of 5



	Contract / Revision	Alt Order #
	803473 /	06259540
Contract Dates	Product	Estimate #
09/25/12 - 10/01/12	OBAMA FOR AMERICA	1536

Advertiser	Original Date / Revision
Obama for America 2012	09/24/12 / 09/24/12

		Spots/	To	otals
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
Start Date	Rate			
N 74 WOIO 09/29/12 09/29/12 1205a-105a	1205a-105a	:30	NM 1	\$200.00
Start Date Week: 09/24/12End Date 09/30/12Weekdays 1Spots/Week1	Rate \$200.00			
N 75 WOIO 09/30/12 09/30/12 CBS Sunday Morning	9-1030a	:30	NM 1	\$2,000.00
Week: $09/24/12$ End Date Weekdays Spots/Week 09/30/121 1	Rate \$2,000.00			
N 76 WOIO 09/30/12 09/30/12 Face the Nation	1030-11a	:30	NM 1	\$3,000.00
Week: $09/24/12$ End Date Weekdays Spots/Week 09/30/121 1	<u>Rate</u> \$3,000.00			
N 77 WOIO 09/30/12 09/30/12 SU Action News at 630p	630-7p	:30	NM 1	\$2,000.00
Week: 09/24/12 End Date Weekdays Spots/Week	Rate Page 100			
	\$2,00 <u>0.00</u> 1205a-1a	:30	NM 1	<b>#450.00</b>
N 78 WOIO 09/30/12 09/30/12 1205a-1a Start Date End Date Weekdays Spots/Week	Rate	.30	NM 1	\$150.00
Week: 09/24/12 09/30/121 1	\$15 <del>0.00</del>			
N 79 WOIO 09/26/12 09/26/12 Wed Hour 2	9-10p	:30	NM 1	\$8,500.00
Start Date         End Date         Weekdays         Spots/Week           Week: 09/24/12         09/30/12         W         1	Rate \$8,500.00			
N 80 WOIO 10/01/12 10/01/12 Mon Hour 2	9-10p	:30	NM 1	\$8,500.00
Week: Start Date   End Date   Weekdays   Spots/Week   10/01/12   10/07/12   1   1	<u>Rate</u> \$8,500.00			
N 81 WOIO 09/25/12 09/25/12 Tue Hour 1	8-9P	:30	NM 1	\$10,000.00
Start Date         End Date         Weekdays         Spots/Week           Week:         09/24/12         09/30/12         -1         1	Rate \$10,000.00			
N 82 WOIO 09/25/12 09/25/12 Tue Hour 2	9-10P	:30	NM 1	\$10,000.00
Start Date         End Date         Weekdays         Spots/Week           Week:         09/24/12         09/30/12         -1         1	Rate \$10,000.00			
N 83 WOIO 09/25/12 09/25/12 Tue Hour 3	10-11P	:30	NM 1	\$3,000.00
Week: $09/24/12$ End Date Weekdays Spots/Week 09/30/12 -1 1	<u>Rate</u> \$3,000.00			
N 84 WOIO 09/26/12 09/26/12 Wed Hour 3	10-11p	:30	NM 1	\$8,500.00
Week: 09/24/12 End Date Weekdays Spots/Week	Rate			
7700K. 00/21/12 00/00/12 1	\$8,50 <u>0.00</u> 8-9P	.20	NIM O	<b>#0</b> 000 00
N 85 WOIO 09/27/12 09/27/12 Thur Hour 1 Start Date End Date Weekdays Spots/Week	8-9P Rate	:30	NM 2	\$8,000.00
Week: 09/24/12 09/30/122 2	\$4,000.00			
N 86 WOIO 09/28/12 09/28/12 Fri Hour 1	8-9p	:30	NM 1	\$1,750.00
Start Date         End Date         Weekdays         Spots/Week           Week:         09/24/12         09/30/12        1         1	<u>Rate</u> \$1,750.00			
N 87 WOIO 09/28/12 09/28/12 Fri Hour 3	10-11p	:30	NM 1	\$6,000.00
Week: O9/24/12 End Date Weekdays Spots/Week	Rate			
Week: 09/24/12 09/30/12 1 1  N 88 WOIO 09/29/12 09/29/12 Sat Hour 2	\$6,00 <u>0.00</u> 9-10p	:30	NM 1	\$2 F00 00
Start Date End Date Weekdays Spots/Week	9-10p Rate	.50	NM 1	\$2,500.00
Week: 09/24/12 09/30/121 1	\$2,500.00			
N 89 WOIO 09/29/12 09/29/12 Sat Hour 3	10-11p	:30	NM 1	\$3,000.00
Week: Start Date 09/24/12 End Date 09/30/12 Weekdays Spots/Week 1	Rate \$3,000.00			
N 90 WOIO 09/30/12 09/30/12 Sun Hour 1	7-8p	:30	NM 1	\$15,000.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Contract Agreement Between: Print Date 09/24/12 Page 5 of 5

**Obama for America 2012** 



Advertiser	Original Date / Revision			
09/25/12 - 10/01/12	OBAMA FOR AMERICA	1536		
Contract Dates	Product	Estimate #		
		Alt Order # 06259540		

/ 09/24/12

09/24/12

		Spots/	Т	Totals
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate T	ype Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 09/24/12         09/30/12        1         1	Rate \$15,000.00			
N 91 WOIO 09/29/12 09/29/12 NCAA Football Reg Game Start Date End Date Weekdays Spots/Week 09/24/12 09/30/121- 1	1 330-7p <u>Rate</u> \$600.00	:30	NM 1	\$600.00
N 92 WOIO 09/30/12 09/30/12 NFL Today  Start Date End Date Weekdays Spots/Week 09/24/12 09/30/121 1	12-1p <u>Rate</u> \$1,200.00	:30	NM 1	\$1,200.00
N 93 WOIO 09/30/12 09/30/12 Tailgate 19  Start Date End Date Weekdays Spots/Week 09/24/12 09/30/12 1 1	11a-12p <u>Rate</u> \$250.00	:30	NM 1	\$250.00
N 94 WOIO 09/29/12 09/29/12 NCAA Football Reg Game  Start Date	1 330-7p <u>Rate</u> \$600.00	:30	NM 2	\$1,200.00
N 95 WOIO 09/30/12 09/30/12 AFC GAME  Start Date End Date Weekdays 2  Week: 09/24/12 09/30/122 2  Spots/Week 2	1p-CC <u>Rate</u> \$8,500.00	:30	NM 2	\$17,000.00
N 96 WOIO 09/28/12 09/28/12 Fri Hour 1  Start Date End Date Weekdays 99/24/12 09/30/12 1 Spots/Week	8-9p <u>Rate</u> \$1,750.00	:30	NM 1	\$1,750.00
N 97 WOIO 09/25/12 10/01/12 Craig Ferguson  Start Date	1235a-138a <u>Rate</u> \$80.00	:30	NM 1	\$80.00
N 98 WOIO 09/29/12 09/29/12 1a-2a  Start Date End Date Weekdays Spots/Week  Week: 09/24/12 09/30/121- 1	1a-2a <u>Rate</u> \$50.00	:30	NM 1	\$50.00
		Totals	131	\$257,680.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/30/12	112	\$222,625.00	\$189,231.25
10/01/12 -10/01/12	19	\$35,055.00	\$29,796.75
Totals	131	\$257,680.00	\$219,028.00

Signature:	 Date:	